



## CHALLENGES LIE AHEAD FOR TWO CHAMBER MEMBERS

**GIVEN** the current economic climate, many members of Lymington & District Chamber of Commerce may be finding that simply staying in business is enough of a challenge.

But Andrew Wilkes and Mike Denny have set themselves rather different targets in a bid to raise cash for two very worthwhile charities.

Andrew is preparing to take part in this year's London Marathon in aid of the Juvenile Diabetes Research Foundation. What's more, he's come up with a novel way to raise some serious sponsorship cash.

Andrew owns a Challenge 67, one of the racing yachts used by Chay Blyth for his series of races around the world against the prevailing wind and current. His plan is to offer the boat for charter to companies and other groups for team building or corporate entertainment.

"A day's sailing in the Solent on a boat like this would normally cost about £3,000," said Andrew of Efford Park. "For a donation of, say, £1,500 to £2,500, up to 12 people can enjoy a tremendous day's sailing on a classic heavy weather racing yacht – with



**On water: Andrew Wilkes**



**On land: Mike Denny**

sailing tuition and catering all included."

To find out more, visit [www.sailachallengeforcharity.org.uk](http://www.sailachallengeforcharity.org.uk).

Meanwhile, planning to stay on *terra firma* in order to raise funds for Oakhaven Hospice is Mike Denny.

"In May I am setting out on a trek through the base of the Grand Canyon," said Mike, Oakhaven's Head of Fundraising & Communications.

"It's somewhere I have had the fortune to visit a few times – to do some kind of walk through it has always been an ambition."

Despite being an experienced walker and pretty fit, Mike knows it's going to be tough and is already training hard.

If you'd like to support him, please visit [www.justgiving.com/Mike-Denny-GrandCanyonTrek2010](http://www.justgiving.com/Mike-Denny-GrandCanyonTrek2010).

Good luck to them both!

## New year brings new members

**WORD** is spreading ... if you're running a local business, joining the Chamber of Commerce is a smart move.

So it's good to be able to extend a warm welcome to the following new members:

**Accounting & Bookkeeping Services,**  
New Milton

**Admin South,** Lymington  
**The Authentic Paella Company,** Keyhaven

### Membership tops 100

**Bridgeford & Co,** Lymington  
**Carrie Bugg Photography,** Milford on Sea

**Macdonald Elmers Court Hotel,** Lymington

**Mortgage in Mind,** Lymington

**Oscar Pet Foods,** Sway

**Real Food,** Barton on Sea

**Waggon & Horses,** Lymington

**Email:** [chamber@lymington.biz](mailto:chamber@lymington.biz)

**Website:** [www.lymington.biz](http://www.lymington.biz)

To find out more about all Chamber members (old and new), please visit [www.lymington.biz](http://www.lymington.biz).

# FROM THE PRESIDENT...

## DATES FOR YOUR DIARY

WELL, 2010 arrived and almost immediately proved difficult for many Chamber members.

First came those freezing temperatures which seemed to bring the country to a standstill. Even our part of the world didn't escape the awful weather.

And just when we thought we were through that, Lymington was practically closed down when a burst water pipe leaked into the gas main. The radio telling everyone not to go into the town was particularly bad news for our retailers.

We are now – technically – out of the recession. I'm not sure that many of us feel it or even believe it, though. And what lies ahead? The lead up to the General Election certainly promises a bumpy ride.

But don't let us despair: we have made it so far and achieved so much. Our 'Yuletide in Lymington' initiative, for example, proved a



*Yuletide in Lymington organisers Chamber President Jenny Welker (right) and Linzi Luker*

huge success and is set to be repeated on Wednesday 8 December 2010.

So let's dig deep, keep optimistic and support each other.

*Jenny Welker*

### Chamber networking breakfasts

**Thursday 18 March at 7.30 am**

Macdonald Elmers Court Hotel

Professor Andrew Lotery from Gift of Sight

**Thursday 22 April at 7.30am**

Lymington Community Centre

AGM

Plus ...

**Saturday 22 May**

'All Change', a day of events at Lymington Pier, Lymington Town and Brockenhurst stations to mark the last time the slam door trains will run.

Thousands of rail enthusiasts are expected!

For more details, visit [www.lymington-brockenhurstcrp.co.uk](http://www.lymington-brockenhurstcrp.co.uk)

## Oh, what a magical morning!

**IF YOU weren't at the Chamber's January networking breakfast meeting, you missed a treat.**

For the speaker was Shay McConnon – a psychologist, author, founder of international training and consultancy group People First, and Magic Circle member.

During his talk Shay shared some of the principles behind his on-line programme entitled An Even Better Place to

Work. He gave advice on how to be efficient and effective in running a business, bringing out the best in staff and making them feel valued.

Shay also shared his approach of colour coding

different kinds of people: in the blue zone are people who value collaborative relationships and blossom in a harmonious work environment; in the red are people who have a vision and are self-motivated high achievers; and in the green zone are people who are



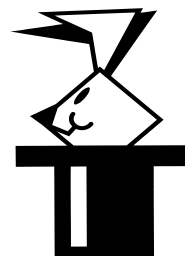
*Full house: Shay McConnon entertains a record number of attendees at Stanwell House Hotel.*

*Photographs of the event are by new Chamber member carriebuggphotography.*

grounded, principled and like to get things right.

"If you get this right, you have succeeded in your recruitment and your business should succeed," said Shay who also entertained with some magic tricks.

During the meeting Chamber Board member Sue Hill presented Robin Watson of St Thomas' Church with a cheque for



£212, the proceeds of the basket raffle at the Chamber's social event held at St Barbe Museum & Art Gallery in December. This cash will go towards the Church's restoration fund.



*Sue Hill presents Robin Watson with a cheque for £212*